# MARSH & McLENNAN COMPANIES NOTICE OF ANNUAL MEETING AND PROXY STATEMENT

2011

oxy Materials for the e held on May 19, 20 rt are available at ht	11: This proxy
	y's 2010 Annual Report are available at ht

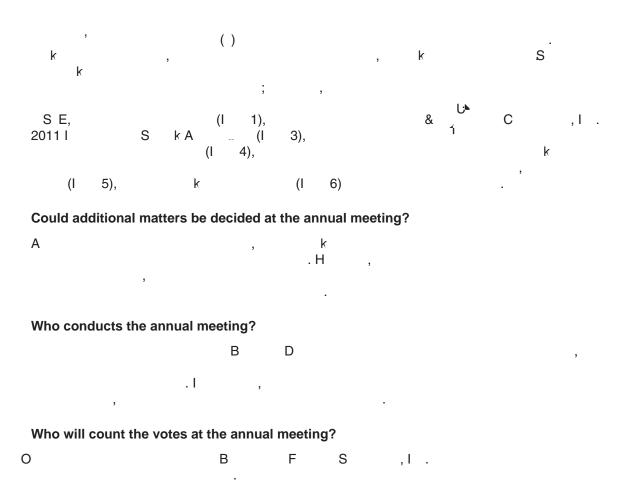
R → C COMPANIES

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# INFORMATION ABOUT OUR ANNUAL MEETING AND SOLICITATION OF PROXIES

Why have I received a Notice regarding Internet Availability of Proxy Materials instead of printed copies of these materials in the mail?

1	I A	S k	E	C ( ),	(S EC ), k	
. F	, - ), C		,		( <i>e.g.</i> , S k	
S k		,				•
Who can vote on the mat	ters being dec	ided at th	e annual mee	eting?		
)	2	1, 2011,	,	k	( , . A	
,	, 547,751,902		k & 1	С	. A	k
Stockholders of Record: I,			, F	, B k, ./	<b>A</b> .,	
k .A I D	k ,	С,	,	k	1166 A	
A , k,  Beneficial ("Street Name")	k Stockholders: I	,			, k	
k . A	,		k		,	,
How do I vote?	k		. E	,		,
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By Telephone or the Inter	: rnetSk,				I	



### **CORPORATE GOVERNANCE**

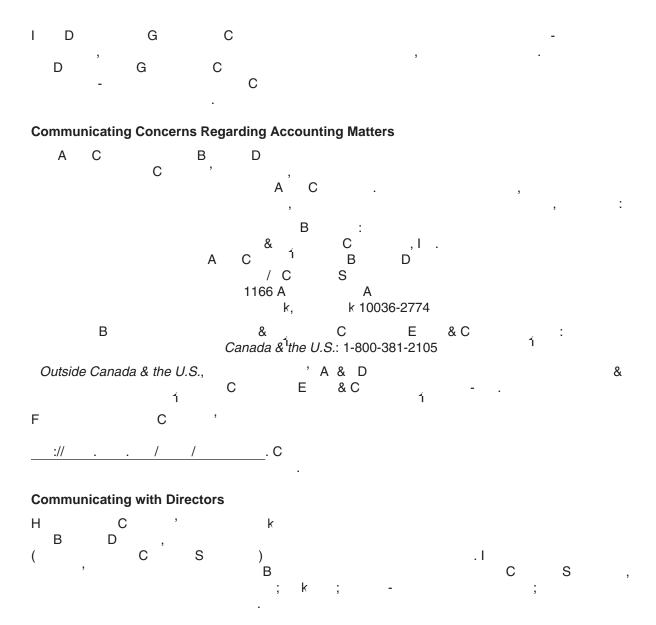
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A.	Boar	d Struc	ture									
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C.	Shar	eholde	r Rights	Plan								
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D.	Decl	assifica	ation of	Board								
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F. Equity Ownership Requirements

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SE С Α G G В 2010, \$1 С 2% . I 2010, С В \$1 , C A C , C Α C , S EC SE Α С С G G J۱ В В С G **Codes of Conduct** 0 С . I 2011, C C , the Greater Good, С С E C E O F S 0 . B , :// С С Ε 0 Ε S F 0 **Review of Related-Person Transactions** С C C G D , C С S () С , ( ) \$120,000 ( ) . A С С I D С G С D G С 8



### **BOARD OF DIRECTORS AND COMMITTEES**

### **Board Composition, Leadership and Size** Α 2011 (11) . A Ş ₹. H G С G S .≰ .Bk, G В .Bk 2011 . 1 В 2010, С . H k В Н В D С . A С G 2005. В В С A 10 14 G С G D В В В В D G С В **Director Qualifications and Nomination Process** Α G С G С . 1 В ):() ;() k C ;() ; ( ) k ;() ; ( ) В В ; ( ) В D G В С С G С В D В С D G С k В

### **Stockholder Nominations for Director Candidates**

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В

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Director Election Voting Standard
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2010:

Dire	ctor	_	a	oliance nd isk	Compensation	Directors and Governance	Finance	Corporate Responsibility	Executive
4	.Bk	, .	•	•			<b>+</b> ( )		
'	. C		<b>+</b> (	)					<b>*</b>
В	D						<b>*</b>		<b>4</b>
0	F				•		<b>*</b>		
Н. Е	Н		•	•				<b>*</b>	
S	₹.Н				•	<b>*</b>	<b>*</b>		<b>+</b> ( )
G	S .					<b>♦</b> ( )			<b>*</b>
_	,				<b>+</b> ( )	<b>*</b>	<b>*</b>		<b>*</b>
1B	٦		•				<b>*</b>	<b>*</b>	
	DO k	<b>+</b> (	)				<b>*</b>		+
	O S				<b>*</b>	•			
Α	S					<b>+</b>		<b>♦</b> ( )	
201	0	(1)	10	5	7	5	8	5	0
(1)	I								

### **Audit Committee**

С В С С С С С Α С SE Η, H. E , B В В DO k S EC

### Compliance and Risk Committee

### **Compensation Committee**

A , C C :

Timing and Procedures of Equity-Based Compensation Awards

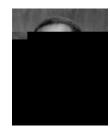
## Corporate Responsibility

### **Executive Committee**

E C B C B C B B C B B C B B C B B C B B C B B C B B C B B C B C B B C

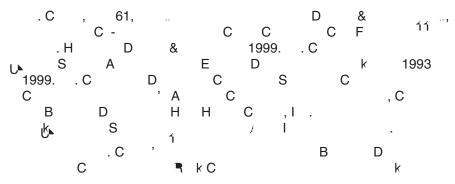
## 2010 Independent Director Compensation

В			2010:				
Nan	ne			Fees Earned or Paid in Cash (\$)(1)	Stock Awards (\$)(2)	All Other Compensation (\$)(3)	Total (\$)
	 . B k , .			\$115,000	\$100,000	\$	\$215,000
1	,	k)		115,000	100,000	5,000	220,000
0	_ `	, 		100,000	100,000	-,	200,000
Н. І	E H			100,000	100,000		200,000
S	₹.H (5	i)		250,000	100,000	5,000	355,000
G	S . <b>∢</b>			115,000	100,000		215,000
,	,			115,000	100,000		215,000
ĺВ	1			100,000	100,000	4,250	204,250
	DO k			115,000	100,000		215,000
				100,000	100,000	5,000	205,000
Α	S			115,000	100,000	5,000	220,000
(1)		FE.	C 2010.		\$100,0	000	
	Е	(	Е	C )	\$15,000	,	
	(C S (C	k); ∢ (D	G ). C	,	: .B		
	·			С	,	, k. A	
	k						
		H	(125,000)	\$250,000 <b>(</b>		C , 20%	k
		(\$11,500) C	,	k	. S	2070	30%
			(\$15,000)	С ,	k	. A	
(2)	k	4,583 \$100,000. 28, 2010,	С ,		010, \$21.82	k ( ).	-
	C 7	31, 2010, 118, C	S kC	C F A Bk,	S S,	B A .≰ S	S
	A D 31,	, 2010,					
	32,682 ;	: .Bk , 10 S , 54,		. H , 87,816	; .≰ ,	46,138 ;	S ,
(3)	C ,	,	C	,	,	C \$5,000	
(4)	. C ,		. C	D &	11,		,
(5)	. H		В.	-			



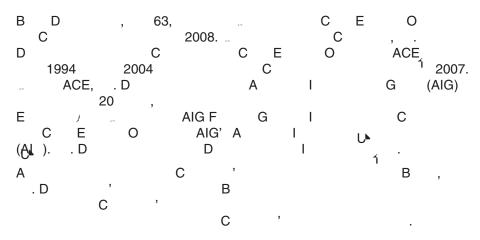
Zachary W. Carter
Audit Committee
Compliance and Risk Committee (Chair)
Executive Committee

**Director since 2004** 



Brian Duperreault
Executive Committee
Finance Committee

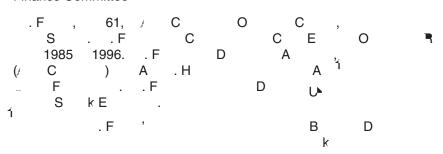
**Director since 2008** 





Oscar Fanjul Compensation Committee Finance Committee

**Director since 2001** 





H. Edward Hanway Audit Committee Compliance and Risk Committee Corporate Responsibility Committee

**Director since 2010** 

. H	,	59,		С		С	Е		)
CIG AC			2000			2009.	F	1999	2000,
						(	CIG	A. F	1996
1999,			CIG	АН	С	,		1989	1996



### Steven A. Mills **Director since 2011** S & G Ε 59, 88 В С (IB ). 1973 ΙB ΙB 1989. I 2000, S G Ε G . I 2010, Ş IB ' \$40 . 1 100,000 k

В

ΙB

D

**Director since 2008** 

**Director since 2006** 



Bruce P. Nolop
Audit Committee
Corporate Responsibility Committee
Finance Committee

В С F 0 E\* 60, F S 2008 2010 E\* 31, 2011. Ε С 2008. F F 0 В 2000 1993 2000, D & A & C . .. G Ş & С. 1986 1993, -C С &C. S В D

- k .



Marc D. Oken
Audit Committee (Chair)
Executive Committee
Finance Committee

O k 64, С . H 0 С 2004 2005. O k В 1989 Ē С 0 Α 1998, Ε Ε S S O k , I . H D D S С O k В D С

.



Directors and Governance Committee Ε 57, 2009. ... С 2000. ... D С S <sup>1</sup> 1994 С 2000, 1999 2000, С D 1991 1994. S В D

**Director since 2002** 

, B , 32 .

Morton O. Schapiro

Compensation Committee

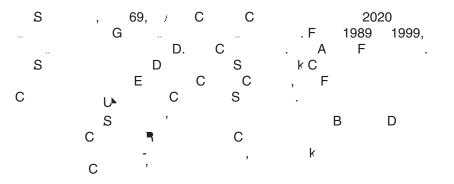


Adele Simmons

Director since 1978

Director since 1978

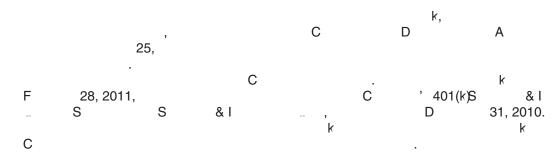
Corporate Responsibility Committee (Chair)





Lloyd M. Yates **Director since 2011** Ε 50, С 0 Ε С Ε С 1998. F 1998 2003, 2005 G 2003 2005 0 2007 , E D Ε ..EO E 16 Е D С В С С F В 0 В Ε С В С С С В S С В F Ε С D В В D 13-Ε

### STOCK OWNERSHIP OF MANAGEMENT AND **CERTAIN BENEFICIAL OWNERS**

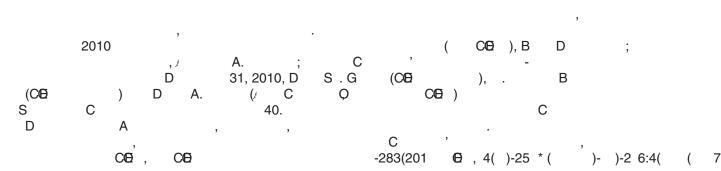


	Amount and Nature of Beneficial Ownership (1)		
Name	Sole Voting and Investment Power	Other than Sole Voting and Investment Power (2)	Total
. B k ,	13,534	10,368	23,902
1. B	77,006	488,146	565,152
. C	20,477	0	20,477
B D	298,835	2,522,880	2,821,715
O F	56,533	0	56,533
D S.G	121,774	635,988	757,762
H.E H	4,583	0	4,582
S ¶.H	33,877	88,457	122,334
G S. <b>∢</b>	0	46,874	46,874
· , · , · · · · · · · · · · · · · · · ·	11,902	17,951	29,853
<sup>1</sup> D <sup>1</sup> A	59,571	444,394	503,965
В	14,490	0	14,490
DO k	26,142	2,325	28,467

(2)

### **COMPENSATION OF EXECUTIVE OFFICERS**

# **Compensation Discussion and Analysis**



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COMPENSAT				AND PF	RACTIC	ES					
<b>Compensation</b>	on Guiding C	y Principle	S								
· ·	,				2010.		:			,	
Align with	stockhold	er value cı ;				ŀ	(				
Support a	strong per					-				,	
Set target	compensa	tion at cor	mpetitive	levels i		ets where v	ve oper	ate,			
Maximize 6	employees	' perceive	d value c	of our pr	ograms						
С	C ,			,		,	,				
Executive Co	ompensati	on Prograi	m Eleme	nts and	Process	8					
0		_			C k						
С	Е	С				31.					

## **Executive Compensation Program Elements**

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Compensation Component	Fixed/Variable	Form of Payment
В	F	С
А	1	С
Α -	,	C k

С С С С С Risk and Reward Features of Executive Compensation Corporate Governance Policies С С k 0 Emphasis on Total Compensation. Annual Bonus Program. A С 200% 2010. Bonus "Clawback" in Case of Certain Financial Restatements. :() ; ( ) С С ( ) 3 62 С Annual Long-Term Incentive Program. E . I 2010, k . I 2011, С D 35.

28

Vesting Provisions for Equity-Based Awards. A

## General Industry and Financial Services Surveys

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## Financial Performance Objectives

C C 2010

		Weighting	Measure	Description
	C CE	60%	Е	E
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				(
				A k B ),
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c		50% C	•	 GAA,
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		25% (		) GAA,
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## Strategic Performance Objectives

40%
25%
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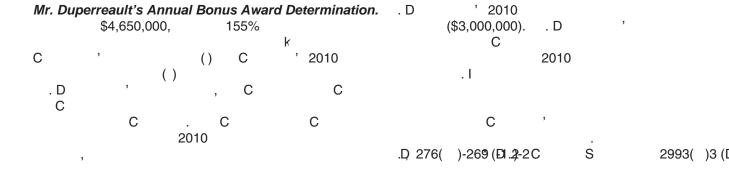
. C C

C C C 0% 200% .

#### **Annual Bonus Award Determinations**

#### **Summary of Financial Performance Results**

Name	Measure	Target Performance	Measured Performance	Measured Performance as a % of Target
. D D .	С	\$1.58	\$1.59	100.6%
. G	-	\$1,026.1 \$4,949.8	\$1,067.8 \$4.941.7	104.1% 99.8%
. B	-	\$707.4 \$3,697.6	\$673.3 \$3,571.9	95.2% 96.6%



С	,	k 2010				C 2010 C	C C	,		() () D. ,
&	1	Α	. (	, C	С	-C		В	Ď	
	. <b>Burns</b> 537,500		103%	k 2010	erminatio	<b>on.</b> . B	C , 2010 (\$1,500,0 C		, C C	,
(A	Н			& C .)						
С		С			. B	,			,	
Dr.	Nadler	's Perfo	ormance	-Based Rep	olacemer	nt Bonus				
I	C	-	2008,	С	D .			-	-	0
С	G	, C		\$2,000,	.000		.1	( 2010,	С	)
С				С			40	-E	I	D .
Fin	ancial Me	easure		Financial Per	formance	Result				
С	-		2008 2010	E	\$2.95;		, C	С ,	' GAA	\$3.08.
An	nual Lo	ng-Ter	m Incent	tive Compe	nsation					
		-			k					k
Со	mponei	nts of A	\nnual L	ong-Term l	ncentive	Compen	sation			
Ε	,	С		С					-	k

Proportion of Grant Date Fair Value

Award Timing

Stock Options

Awards granted in February 2011

Awards granted in February 2010

Performance Stock Units

Stock Units

25%

25%

25%

#### Description of New Performance Stock Units

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	G	B k	8 A	D	43	S <sub>I</sub> k⊾	
		ĸ				0-	
					Value of Long-Term I Performance Stock	ncentive Awards C Restricted Stock	
Name . D . G D .				\$4,125,000 1,250,000 2,000,000 875,000 950,000	Units \$2,062,500 625,000 1,000,000 437,500 475,000	Units \$2,062,500 625,000 1,000,000 437,500 475,000	Total \$8,250,000 2,500,000 4,000,000 1,750,000 1,900,000
Total C	ompensa	tion Decision	ons by t	he Compensa	tion Committee		
	_				С	С	F
2011	F	2010		F	2011	5	3 <sup>1</sup>
C . F	D .	, F 2010. D .	40,	)11 -			2010
Name		Decision Date	Base Salary				

С . D . D UNS. Е Α 42. E UNS. 2010, D В 48. A , C 2010, SS I..., 2010, C D 50. Severance Arrangements C/E , . D S Ε S . D S ) С 'S Ε S ( ) 279( 280( )-276( )-28

## Other Benefits Ο () ( ) \$13,000 .1 2008, ( ( С . D В ). 2010 S С С 41. AO STOCK OWNERSHIP GUIDELINES 1, 2007. k C k. 28, 2011, Ownership Level (as a multiple of base salary) Named Executive Officer 6 CE 3 0 I С 2006. ( ( TAX AND ACCOUNTING CONSIDERATIONS 2010 162() S С С S 409A С С

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**Compensation Committee Report** 

С ,

# 2010 Summary Compensation Table

2010 , , ( . D ), ( . D ), D 31, 2010 ( . G , D . . B ).

**SUMMARY COMPENSATION TABLE** 

Name and Principal Position

Year (\$)

Bonus (\$) Stock Awards (\$) (4)

### **All Other Compensation**

Nam	ne		Company Contributions to Defined Contribution Plans (\$) (a)	Employee Stock Purchase Plan Interest (\$) (b)	Financial Planning and Income Tax Preparation (\$) (c)	Term Life Insurance (\$) (d)	Personal Use of Corporate Aircraft (\$) (e)	Total (\$)
В	_ D		 \$30,000	\$ 0	\$5,000	\$13,318	\$339,851	\$388,169
,		Λ	•		•			

**Employment Arrangements** Α 30) С D Α Ε С ΙS 2009, С . D ' ' S 2009 . D 29, 2011. . D **Employment Letters** С В , . A B 34) 31 D 34) С С A E . D С 'S S S Α 37); С

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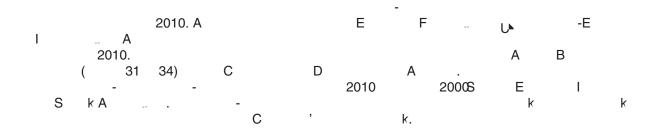
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### **Grants of Plan-Based Awards in 2010**



#### **GRANTS OF PLAN-BASED AWARDS**

					Uı	ated Future I nder Non-Eq entive Plan A	uity		der Equ	ity	All Other Stock Awards: Number of Shares of Stock or Units (#) (4)	All Other Option Awards: Number of Securities Underlying Options (#) (5)	or Base Price of Option	Stock Price on	Grant Date Fair Market Value of Stock and Option Awards (\$) (7)
		(a)	(b) (1) (2)	(c) (1) (2)	(d)	(e) (3)	(f)	(g)	(h)	(i)	(j)	(k)	(I)	(m)	(n)
Nan	ne		Grant Date	Action Date	Threshold (\$)	Target (\$)	Maximum (\$)	Threshold (#)	Target (#)	Maximum (#)					
В	D D			2/22/2010 2/22/2010	\$0	\$3,000,000	\$6,000,000				88,087	1,237,114	22.705	22.75	2,000,015 6,000,003
1	A.			2/22/2010 2/22/2010	0	750,000	1,500,000				27,527	386,598	22.705	22.75	625,001 1,875,000
D	S.G			2/22/2010 2/22/2010	0	2,250,000	4,500,000				44,044	618,557	22.705	22.75	1,000,019 3,000,001
D	Α.			2/22/2010 2/22/2010	0	1,500,000	3,000,000				13,764	193,299	22.705	22.75	312,512 937,500
	В		2/22/2010	2/26/2008 2/22/2010 2/22/2010	0	1,500,000	3,000,000	0	7,255	10,883	20,921	293,815	22.705	22.75	166,684 475,011 1,425,003
		1. E - F 22, 2	010					С	C	;					
			6, 2008, C 000 4.3(	, B ) 2.75	-1.18	, S	- 72 252.3	- C ( )-2	70.8(	)-272.5	k ( )-26	-278.3(	)-	1	1.692

# **Outstanding Equity Awards at Fiscal Year End**

31, 2010. A k. D

#### 2010 OUTSTANDING EQUITY AWARDS AT FISCAL YEAR END

					Option Aw	ards				s	tock Awar	ds	
Nam	ne		Option Grant Date	Options	Number of Securities Underlying Unexercised Options Unexercisable (#) (1)	Unearned	Option Exercise Price (\$)	Option Expiration Date	Stock Award Grant Date	Number of Shares or Units of Stock that Have Have Vested (#) (3)	Market Value of Shares or Units of Stock that Have Not Vested (\$) (4)	Number of Unearned Shares, Units, or Other Rights	Shares, Units, or Other Rights
В	D	(6) (6) (6)	1/29/2008 1/29/2008 1/29/2008	0 0 400,000	0 0 0	400,000 400,000 0	27.275 27.275 27.275	1/28/2018 1/28/2018 1/28/2018					
		(7)	0/06/0000		0	065 150	26 070	0/05/0010	1/29/2008	300,000	8,202,000		
			2/26/2008	0		265,152	26.070	2/25/2018	2/26/2008	67,127	1,835,252		
			2/23/2009	326,797	980,393	0	19.045	2/22/2019	2/23/2009	70,010	1,914,073		
			2/22/2010	0	1,237,114	0	22.705	2/21/2020	2/22/2010	•	, ,		
£	A.		9/10/2008	0	0	56,883	32.695	9/9/2018	9/10/2008	15,293	418,111		
			2/23/2009	81,699	245,099	0	19.045	2/22/2019		•			
			2/22/2010	0	386,598	0	22.705	2/21/2020	2/23/2009	•	478,532		
_	0 0		40/40/0007			100.000	05.045	10/0/0017	2/22/2010	27,527	752,588		
D	S.G		12/10/2007 2/23/2009	0 163,399	0 490,196	100,000 0		12/9/2017 2/22/2019	2/23/2009	35,005	957,037		
			2/22/2010	0	618,557	0	22.705	2/21/2020		•			
D	A.								2/22/2010 3/21/2002	6,800	1,204,163 185,912		
D	Λ.							_,,_,	3/20/2003 3/17/2004	9,500	259,730 519,460		
			3/16/2005	0	0	70,000	30.505	3/15/2015	5/18/2005	13,100	358,154		
		(8)	7/1/2005 3/15/2006 2/12/2007 2/26/2008	80,319 0 0 0	0 0 0 0	0 15,000 1,688 94,697	27.860 30.215 29.600 26.070	(9) 3/14/2016 2/11/2017 2/25/2018		00.074	055.440		
			2/23/2009	40,850	122,549	0	19.045	2/22/2019	2/26/2008	23,974	655,449		
			2/22/2010	0	193,299	0	22 705	2/21/2020	2/23/2009	8,751	239,252		
			2/22/2010	Ü	100,200	· ·	22.700	2/21/2020	2/22/2010	13,764	376,308		
	В		3/15/2006 2/12/2007 2/26/2008	0 0 0	0 0 0	125,000 31,250 75,758	29.600	3/14/2016 2/11/2017 2/25/2018	2/26/2008 2/26/2008		1,048,735	6,394	174,812
			2/23/2009	81,699	245,099	0	19.045	2/22/2019	2/23/2009 2/26/2009	•		8,899	243.299
			2/22/2010	0	293,815	0	22.705	2/21/2020	2/22/2010		571,980	·	
									2/26/2010			7,255	198,352

2.  $\P$  , - k ... - k , ... - k , ... C , k 115%

<b>Grant Date</b>	Name of Executive	Vesting Sched	dule				
3/21/2002	D A.	100%		1, 201	3		
3/20/2003	D A.	100%		1, 201	4		
3/17/2004	D A.	57%		1, 2012	2; 43%		1, 2015
5/18/2005	D A.	100%		1, 201	1		
1/29/2008	B D	100%		29, 20	11		
2/26/2008	Α	100%	F	26, 2	011		
9/10/2008	) A.	100%	S	10,	2011		
2/23/2009	Α	50%		F	15, 2011	2012	
2/26/2009	. В	100%	F	26, 2	011		
2/22/2010	Α	33%		F	15, 2011, 20	012	2013
2/26/2010	. В	100%	F	26, 2	011		

# Option Exercises and Stock Vested

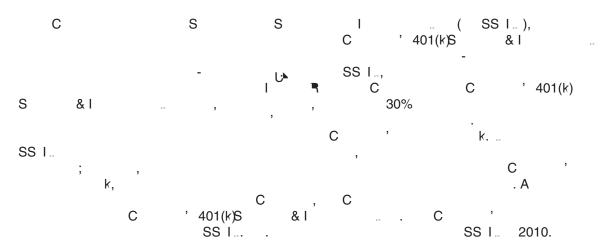
2010 () k 2010. k 2010. k 2010.

# **Defined Benefit Retirement Program**

### **PENSION BENEFITS TABLE FOR 2010**

Nam	ne			Plan Name	Number of Years Credited Service (#) (1)	Present Value of Accumulated Benefit (\$) (2)	Payments During Last Fiscal Year (\$)
В	 D	Q	3		3.0	\$110,092	\$0
_	_	В	Ε		3.0	360,621	0
		S		₹ .	3.0	113,037	0
						583,749	
1	Α.	Q	3	**	2.3	27,770	0
		В	Ε	***	2.3	64,769	0
		S		₹ .	2.3	18,889	0
						111,428	
D	S.G	Q	3		13.0	96,715	0
		В	Ε		13.0	176,787	0
		S		₹ .	13.0	53,145	0
						326,646	
D	A.	(3) Q	₹		10.5	340,357	0
		В	Е	**	10.5	727,818	0
		S		₹ .	10.5	261,930	0
						1,330,105	
	В	Q	3		4.8	94,596	0
		В	Е	***	4.8	254,492	0
		S		₹ .	4.8	88,449	0
						437,537	
1.	3			D	31, 2010 G ' 13.0 1982 19	992.	9.9
2.	Α			,	,		
	D 2011.	65 , 31, 2010,		C 8, A	C ' F 10-€	S EC F	28,
3.	D.			. H			
			U <b>^</b>		C C (	51).	

# **Nonqualified Deferred Compensation**



#### NONQUALIFIED DEFERRED COMPENSATION TABLE FOR 2010

		12/31/09 Closing	Executive Contributions	Registrant
		Balance	in Last FY	
Name	Plan Name	(\$)	(\$)	

**Potential Payments Upon Termination or Change in Control** 

Total Unvested Cash Payment (\$) (1)

D - D D C ( 50));

## Change in Control

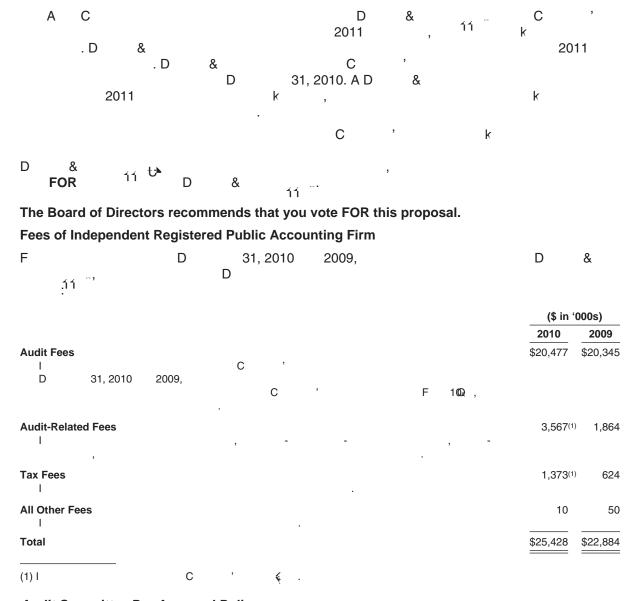
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#### **Restrictive Covenants**

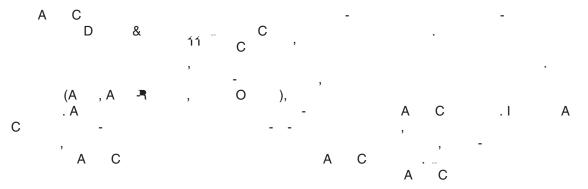
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#### ITEM 2

# RATIFICATION OF SELECTION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM



#### Audit Committee Pre-Approval Policy

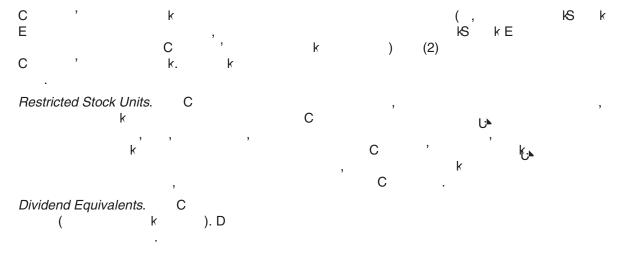


# Submitted by the Audit Committee of the Board of Directors

# APPROVAL OF MARSH & McLENNAN COMPANIES, INC. 2011 INCENTIVE AND STOCK AWARD PLAN

1			
1			

C E O C D & F F F 28.



#### Other Awards Available under the 2011 Plan

#### Restricted Stoc.

hold restricted stock will have therighn

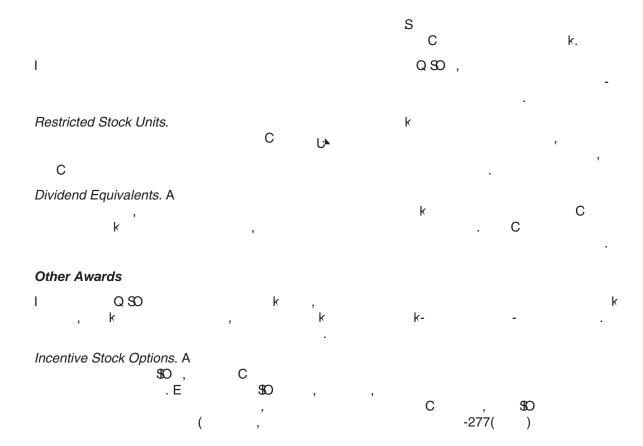
to shares and have the right to receive divideSOs. The divideSnd ioldon restricted stocn termination of employment durinn

the restriction period, any restricted stock held by the participant will be forfeited, unless otherwise provided by the Committee.

Run Rate and Overhang

С ,

O , ( 21, 2011)



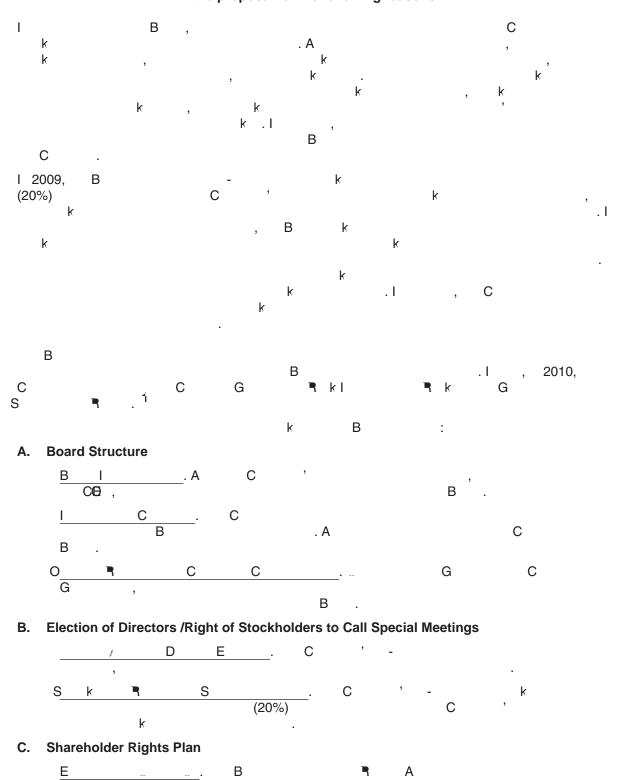
#### ITEM 4

## ADVISORY (NONBINDING) VOTE ON EXECUTIVE COMPENSATION D. -F. k. S. - C. A. 2010 (

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## ADVISORY (NONBINDING) VOTE ON FREQUENCY OF THE VOTE ON EXECUTIVE COMPENSATION

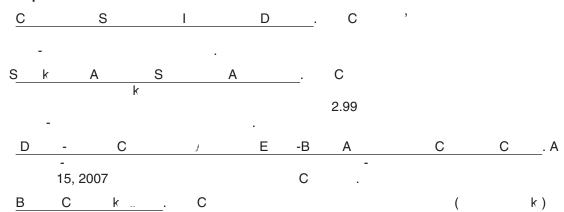
### The Board of Directors recommends that you vote AGAINST the proposal for the following reasons:



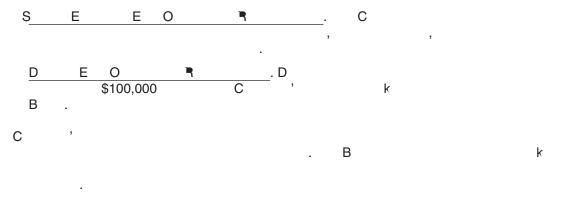
#### D. Declassification of Board

A E D . C '

#### E. Compensation Practices



#### F. Equity Ownership Requirements



For these reasons, the Board of Directors recommends that you vote AGAINST this proposal.

## SUBMISSION OF STOCKHOLDER PROPOSALS AND OTHER ITEMS OF BUSINESS FOR 2012 ANNUAL MEETING

#### Stockholder Proposals under Rule 14a-8

¶ 14 -8, k, 10036-2774,	k	C 2012 D 1, 2011.	k , 1166 A A	,
c S	,	D 1, 2011.	S EC .	
Other Stockholder Propos	als			
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IIS 2.10 C , - .

**EXHIBIT A** 30, C C G I F S S Α 2010 . C С , & C ., 31, 2010, **General Industry Subset of Survey Participants** D C F S E С DEE G 4

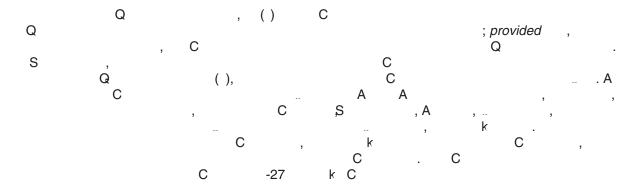
#### **EXHIBIT B**

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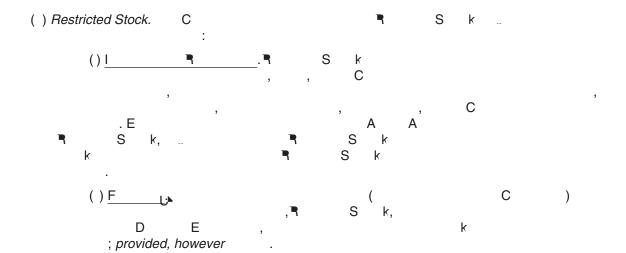
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6. Specific Terms of Awards.

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Marsh & McL nnan Companis, Inc. 1166 Av nu oth Amricas Nw York, NY 10036 www.mmc.com